

# WE HAVE STRUCTURED MORE SBA POOLS THAN ANY OTHER ASSEMBLER

*On April 3, 2017, Coastal Securities, Inc. was acquired by FTN Financial. Coastal has been a national leader in the securitization, trading, and sales of SBA 7(a) securities for more than 25 years. FTN Financial has built on Coastal's successes through its extensive distribution platform, liquidity, and capital position.*

# \$19.5 19%

Since the program's inception, FTN Financial (formerly Coastal) has assembled over \$19.5 billion in SBA 7(a) Pools

Historically, we represent over 19% of the market share in SBA 7(a) Pool issuance

# #1

In 2017, we were the #1 issuer of equipment pools with \$687.8 million



Source: Colson Services Corp. and FTN Financial

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