

FTN FINANCIAL EXCELS IN MUNICIPAL MARKET FOR 2016

FTN Financial has a strong history and tradition of senior managing new-issue transactions for municipal issuers throughout the country, and we continue to focus on the competitive market while expanding our presence in the negotiated market. Below are some landmark accomplishments we experienced in 2016.

#3

Ranked third among
Senior Managers of
Competitive BQ Issues

#10

Ranked tenth among
Senior Managers of all
Competitive Issues

\$33.3

\$33.3 billion total par underwritten
for 2016 (including co-manager roles),
an increase of over 50% over 2015

FIXED ON YOUR FUTURE

With roots dating back to 1864, FTN Financial has always been about helping customers. Every person in our organization shares the same key motivation — we want to help you find the fixed income products and services that meet your precise needs. *While markets have changed over the generations, making customers our priority has not.*



FTN FINANCIAL®

Rankings by Par (\$MM)

Source: Bloomberg

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